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Message Text

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PAGE 01 STOCKH 04475 191430Z
ACTION EUR-12

INFO OCT-01 EA-12 ISO-00 AID-05 CEA-01 CIAE-00 COME-00
EB-08 FRB-01 INR-07 NSAE-00 SP-02 STR-05 TRSE-00
LAB-04 SIL-01 OMB-01 PA-02 PRS-01 AGRE-00 /063 W
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INFO AMEMBASSY BANGKOK
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AMEMBASSY COPENHAGEN
AMEMBASSY HELSINKI
AMEMBASSY HONG KONG
AMEMBASSY LONDON
AMEMBASSY OSLO
AMEMBASSY PARIS
AMEMBASSY SINGAPORE
AMEMBASSY TAIPEI
AMEMBASSY VIENTIANE

UNCLAS STOCKHOLM 4475

USEEC

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E.O. 11652: N/A
TAGS: EAID, ETRD, SW, VM
SUBJ: VIETNAM DELEGATION DISCUSSES ECONOMIC COOPERATION WITH SWEDEN

1. ACCORDING TO INFORMATION OBTAINED FROM THE SWEDISH MINISTRY OF COMMERCE, A DELEGATION FROM VIETNAM HEADED BY NGUYEN VAN KHA, DEPUTY CHAIRMAN OF THE COMMISSION FOR ECONOMIC RELATIONS WITH FOREIGN COUNTRIES, VISITED SWEDEN FROM OCTOBER 3 TO
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OCTOBER 12 AT THE INVITATION OF COMMERCE UNDER SECRETARY JOHAN NORDENFALK FOR THE PURPOSE OF DISCUSSING THE LONGER RANGE ECONOMIC RELATIONS BETWEEN THE TWO COUNTRIES. THE VIETNAMESE DELEGATION TALKED WITH SEVERAL TOP-RANKING MENBERS OF THE SWEDISH GOVERNMENT, INCLUDING PRIME MINISTER THOR-BJORN FALLDIN, FOREIGN MINISTER KARIN SODER, COMMERCE MINISTER STAFFAN BURENSTAM LINDER, AND FOREIGN AID MINISTER OLA ULLSTEN.

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DISCUSSIONS WERE ALSO HELD WITH ERNST MICHANEK, DIRECTOR GENERAL OF THE SWEDISH INTERNATIONAL DEVELOPMENT AUTHORITY (SIDA).

2. A SWEDISH COMMERCE MINISTRY PRESS RELEASE STATED THAT THE DELEGATION FROM VIETNAM DEVOTED A GOOD PART OF ITS TIME TO ESTABLISHING CONTACTS WITH SWEDISH COMPANIES AND BANKS. IN ITS TALKS WITH SWEDISH COMPANIES, THE DELEGATION INDICATED IT HAD DISCUSSED THEIR PARTICIPATION IN THE FOLLOWING INDUSTRIAL PROJECTS:

A) AN EXPANSION OF THE EXISTING STEEL PLANT LOCATED NEAR HO CHI MINH VILLE (FORMERLY SAIGON). AB BOFORS, SWEDEN'S LEADING ARMAMENTS AND ENGINEERING COMPANY, HAS BEEN ASKED TO STUDY THIS EXPANSION.

B) CONSTRUCTION OF A DIESEL ENGINE FACTORY IN VIETNAM. THE BOFORS SUBSIDIARY, AB BOFORS-NOHAB, A LARGE MANUFACTURER OF DIESEL ENGINES, DIESEL AND ELECTRIC LOCOMOTIVES, HAS BEEN REQUESTED TO CONDUCT A TECHNICAL STUDY OF THE POSSIBILITY OF BUILDING SUCH A FACTORY.

C) EXPANSION AND MODERNIZATION OF TWO EXISTING SHIP-BUILDING YARDS, ONE AT HAIPHONG WHICH WILL BE DESIGNED FOR BUILDING REFRIGERATOR VESSELS OF UP TO 3,000 DEAD-WEIGHT TONS, AND DRY CARGO SHIPS UP TO 5,000 TONS; AND THE OTHER AT BA SONG, WHICH WILL BE DESIGNED FOR THE CONSTRUCTION OF VESSELS UP TO 16,000
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TONS. DISCUSSIONS RAGARDING THESE PROJECTS ARE REPORTEDLY UNDER WAY WITH AB GOTAVERKEN, A PROMINENT SWEDISH SHIPBUILDER AND ENGINEERING COMPANY.

D) CONSTRUCTION OF A NEW HARBOUR IN NORTHERN VIETNAM. THE LEADING SWEDISH BUILDING AND CONSTRUCTION COMPANY SENTAB HAS BEEN APPROACHED REGARDING THIS UNDERTAKING, SAID TO BE A VERY COMPREHENSIVE ONE.

3. THE SWEDISH MINISTRY OF COMMERCE ALSO REPORTED THAT THE SWEDISH COMPANY A. JOHNSON AND COMPANY HAD TALKS WITH THE VIETNAMESE DELEGATION REGARDING VARIOUS IMPORT AND EXPORT OPPORTUNITIES. TALKS HAD ALSO BEEN HELD WITH OTHER PROMINENT FIRMS, INCLUDING ALFA-LAVAL AB (FOOD PROCESSING MACHINERY AND EQUIPMENT) AND FRIGOSCANDIA AB (FOOD DISTRIBUTION AND REFRI-GERATION) REGARDING THE FORTHCOMING VISIT TO VIETNAM OF A SWEDISH FOOD AND FISHERIES DELEGATION, SCHEDULED DURING NOVEMBER 1977.

4. AS REGARDS FINANCING THE AFOREMENTIONED PROJECTS, IT IS REPORTED THAT THIS WILL BE DONE MAINLY BY ORDINARY COMMERCIAL

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CREDITS EXTENDED BY THE SWEDISH COMPANIES INVOLVED, AND BY SIDA AID GRANTS EXTENDED IN ACCORDANCE WITH THE RULES AND CRITERIA APPROVED BY THE SWEDISH RIKSDAG. ON OCTOBER 11, COMMERCE UNDER SECRETARY NORDENFALK AND DEPUTY CHAIRMAN NGUYEN VAN KHA JOINTLY SIGNED A PROTOCOL COVERING SWEDEN'S PARTICIPATION IN THE PROJECTS OUTLINED ABOVE.
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Message Attributes

Automatic Decaptioning: X
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TAGS: EAID, ETRD, SW, VM
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